

Are you ready to win?

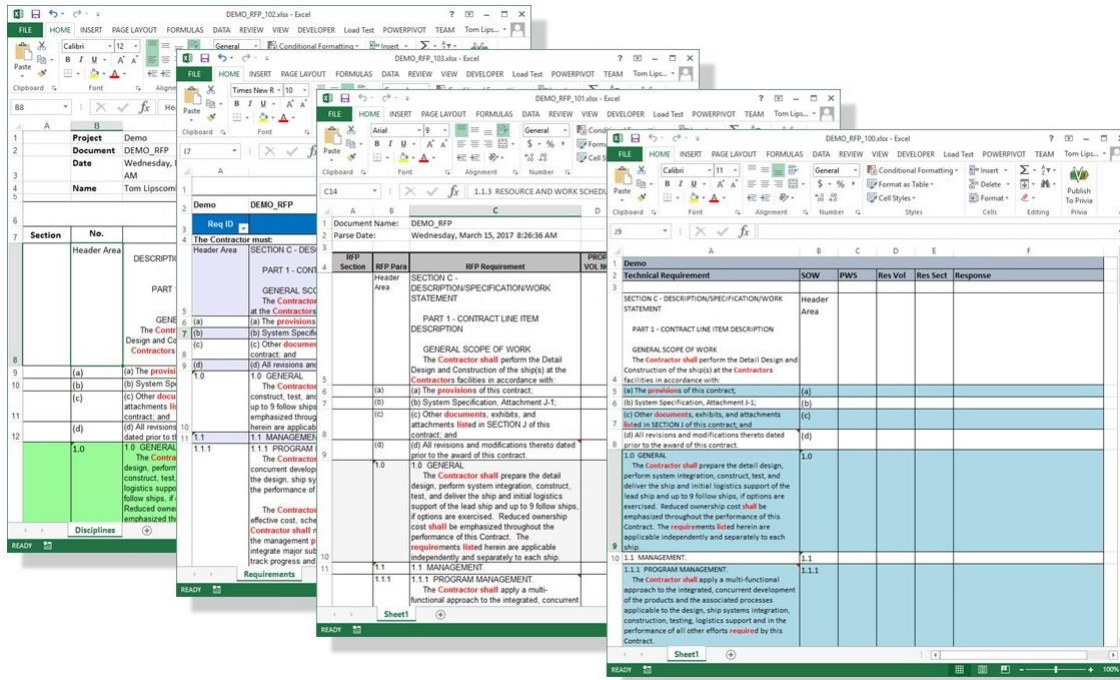
Professional Document Analyzer

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PDA Professional Document Analyzer

The Professional Document Analyzer application is a document analysis tool for Proposal Managers, Proposal Analyst, Writers and Contract Managers. It generates a starter compliance matrix in minutes.

- Shred (parse) MS Word or PDF or RTF or Plain Text unstructured and structured documents into nomenclature segments or paragraphs and sentences within minutes
- Identify Keywords & Phrases
- Split, Combine, Edit, & Delete parsed segments/ paragraphs
- Annotate (e.g. Assignments and Comments)
- Export to Excel (with custom templates), MS Word and HTML, to generate a starter compliance matrix
- Share the starter compliance matrix with a single click
- Annotate (e.g. Assignments and Comments) parsed segments/paragraphs and sentences

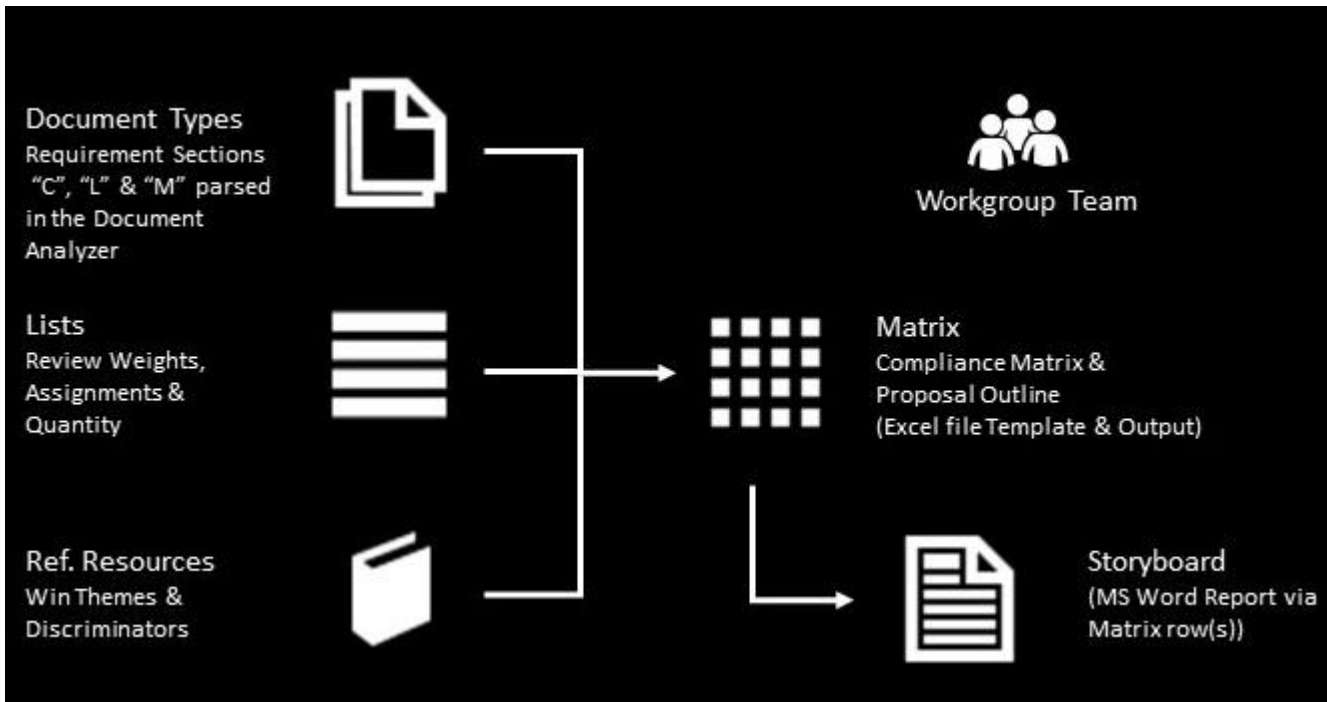


MB

Matrix Builder

Matrix Builder's purpose is to help you quickly create a comprehensive Compliance Matrix, Proposal Outline and other matrices. Storyboards/Content Plans/PDWs can be auto-generated per matrix row(s).

The diagram shows the three types of components that composes a Matrix. We made it easy to define components and templates in the Matrix Builder.

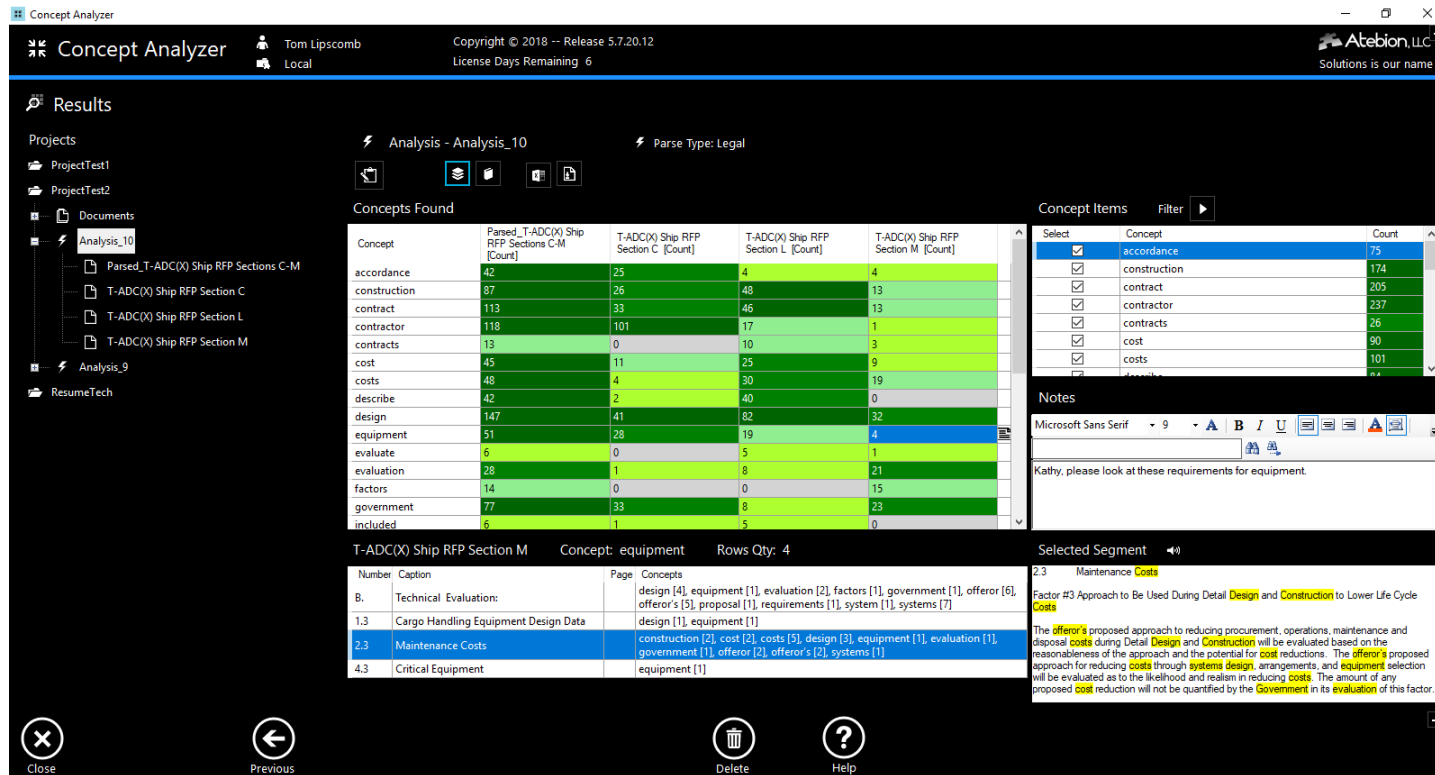


- **Document Types** - Shredded/parsed requirements (segments/paragraphs and/or sentences) from Professional Document Analyzer
- **Lists** - A collection of values associated with a specified category, e.g. Statuses & Assignments
- **Reference Resources** - Sharable information sources, such as Win Themes, Discriminators, Risks and etc. **Storyboards (i.e. Content Plans or Proposal Development Worksheets)**
- Storyboards/Content Plans are MS Word documents
- **Templates** -The Matrix Templates are Excel files (*.xlsx) and Storyboards/Content Plans are MS Word files (*.docx) files.

CA Concept Analyzer

The Concept Analyzer is an analysis tool for quickly identifying common concepts, weighted dictionary words/phrases, and meta-data in documents.

- Parse/Shred Multiple (RFPs) Documents at Once
- Identify Dictionary Items in Multiple Documents
- Identify Common Concepts (terms) in Multiple Documents
- Generate Document Summaries
- Find Emails, Dates, & URLs (e.g. web links)
- Compare Documents by Concepts
- Compare Documents by Dictionary Items
- Export Analysis Results to Excel Reports
- Custom Dictionaries supported
- Dictionaries support Categories, Synonyms, and Weighted Values
- Import Dictionaries from Excel (from other companies).



The screenshot displays the Concept Analyzer interface. The top bar shows the application name, user 'Tom Lipscomb', and copyright information. The left sidebar lists projects and documents, with 'Analysis_10' selected. The main area shows a 'Concepts Found' table with columns for different document sections and their counts for various concepts. A 'Concept Items' list on the right shows selected items like 'accordance' and 'construction'. Below, a 'Selected Segment' shows a snippet of text from a document with highlighted terms.

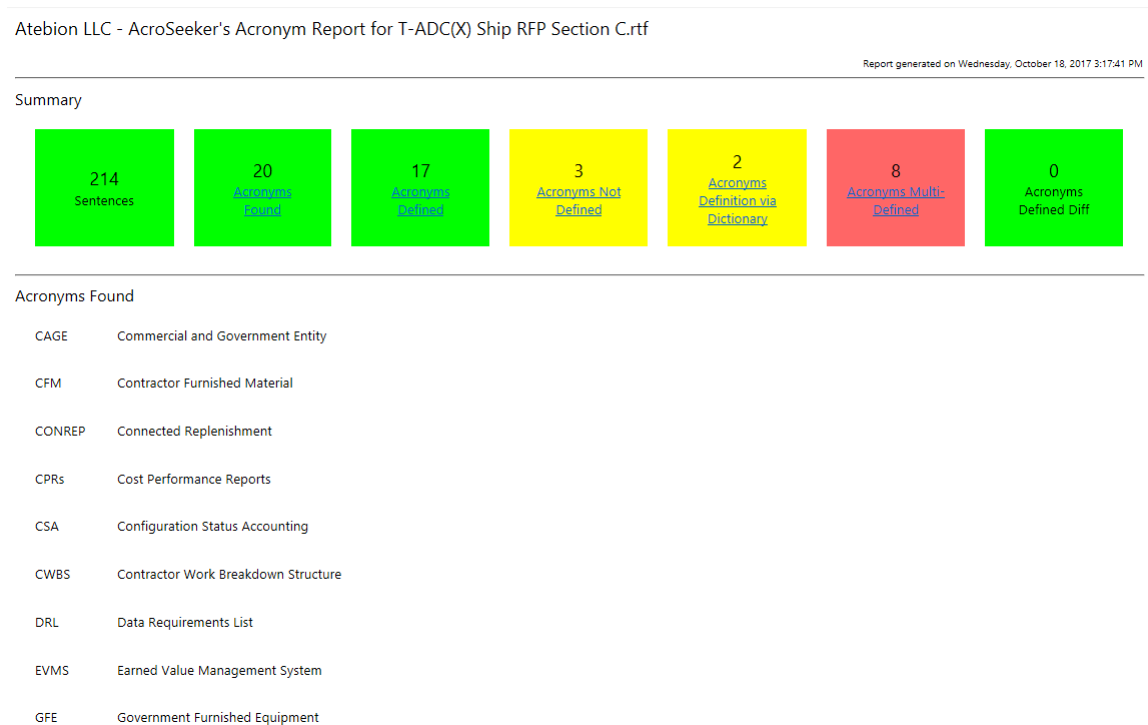
Concept	Parsed_T-ADC(X) Ship RFP Sections C-M [Count]	T-ADC(X) Ship RFP Section C [Count]	T-ADC(X) Ship RFP Section L [Count]	T-ADC(X) Ship RFP Section M [Count]
accordance	42	25	4	4
construction	87	26	48	13
contract	113	33	46	13
contractor	118	101	17	1
contracts	13	0	10	3
cost	45	11	25	9
costs	48	4	30	19
describe	42	2	40	0
design	147	41	82	32
equipment	51	28	19	4
evaluate	6	0	5	1
evaluation	28	1	8	21
factors	14	0	0	15
government	77	33	8	23
included	6	1	5	0

Selected Segment:

2.3 Maintenance Costs
Factor #3 Approach to Be Used During Detail Design and Construction to Lower Life Cycle Costs
The offeror's proposed approach to reducing procurement, operations, maintenance and disposal costs during Detail Design and Construction will be evaluated based on the reasonableness of the approach and the potential for cost reductions. The offeror's proposed approach for reducing costs through systems design, arrangements, and equipment selection will be evaluated as to the likelihood and realism in reducing costs. The amount of any proposed cost reduction will not be quantified by the Government in its evaluation of this factor.

AS
AcroSeeker
(Prof. Features)

AcroSeeker™ scans documents for acronyms using a sophisticated Identification (search) Engine. AcroSeeker’s new Acronym Identification Engine was designed so we can quickly add new acronym identification algorithms. This means we continue to improve analysis results with frequent updates.



Analysis Report:

- Acronyms Found
- Acronyms Defined Found
- Dictionary Acronyms Found
- Acronyms Not Defined in Document
- Acronyms Definition via Dictionary
- Acronyms Multi-Defined
- Acronyms Defined Different in Document

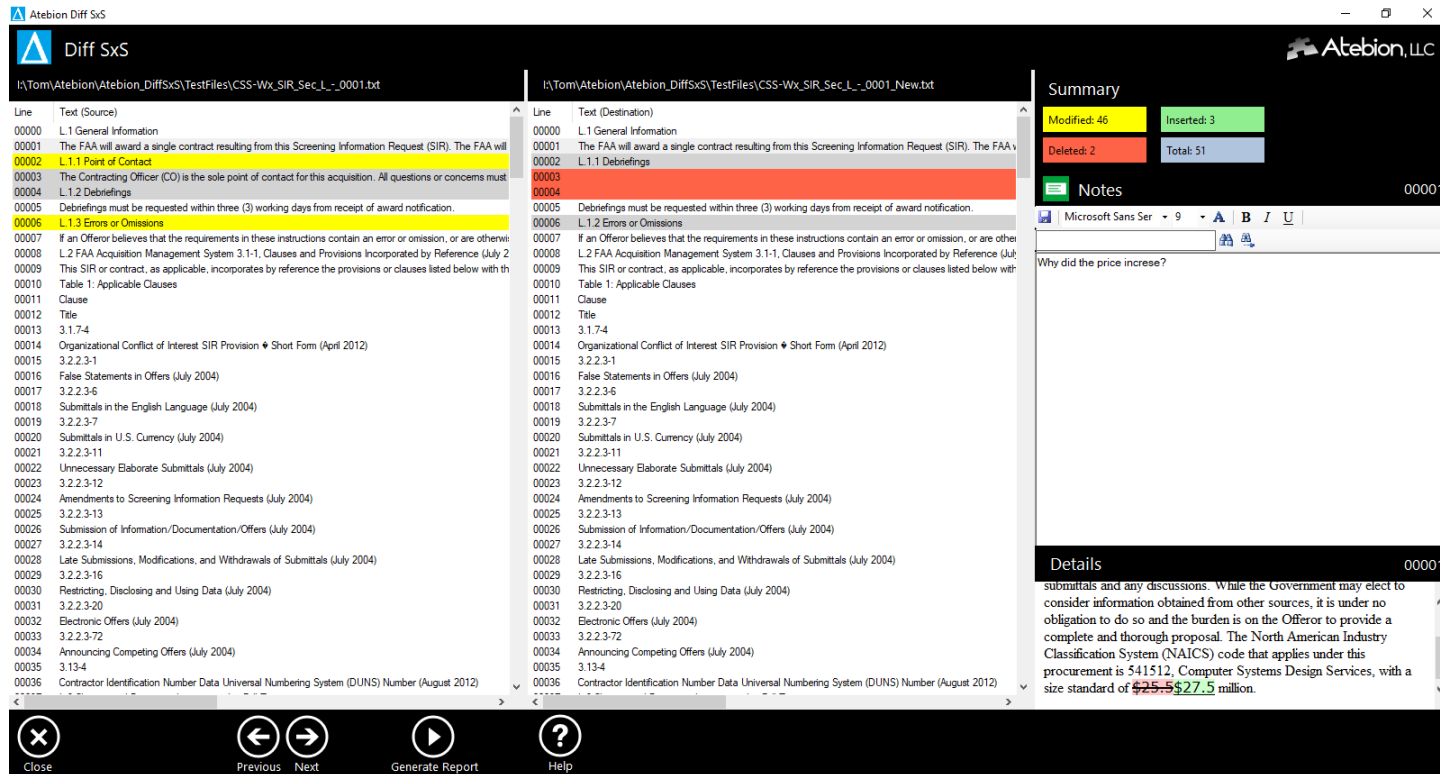
Other Features:

- Auto-Generated a MS Word document with acronym table.
- Acronyms & Ignore Dictionaries
- Analyze Multiple Documents at Once

DSxS

Diff SxS

Identifies differences between two versions of the same document in a side-by-side interactive window. Indicates Modified (yellow), Inserted (green) and Deleted (red).

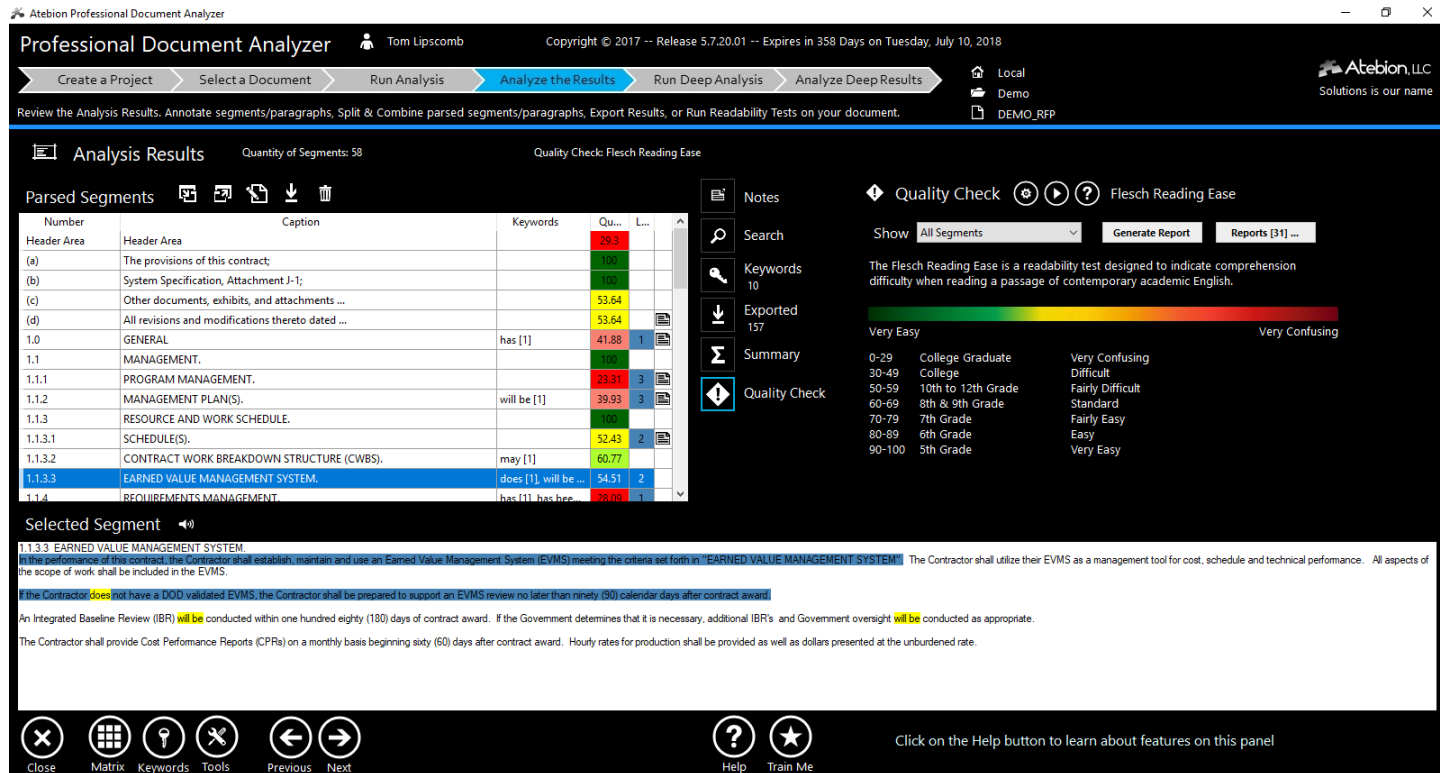


The screenshot displays the Atebion Diff SxS application. It features a side-by-side comparison of two document versions. The left pane shows the source document, and the right pane shows the destination document. Changes are highlighted in color: yellow for modifications, green for insertions, and red for deletions. A summary panel on the right provides a quick overview of the changes, showing 46 modifications, 3 insertions, and 2 deletions, for a total of 51 changes. The interface also includes a notes section for detailed annotations and a details section for specific line items. At the bottom, there are navigation buttons for Close, Previous, Next, Generate Report, and Help.

- Compare Draft to Final RFP and Proposal versions
- Interactive review of differences side-by-side
- Color highlighted differences
- Detail modifications
- Annotate changes per line
- Generate a report, including annotated notes
- Use in your own Secure Environment

QC Quality Check

Check the readability of your documents, such as your Draft Proposal.



Professional Document Analyzer Tom Lipscomb Copyright © 2017 -- Release 5.7.20.01 -- Expires in 358 Days on Tuesday, July 10, 2018

Review the Analysis Results. Annotate segments/paragraphs, Split & Combine parsed segments/paragraphs, Export Results, or Run Readability Tests on your document.

Analysis Results Quantity of Segments: 58 Quality Check: Flesch Reading Ease

Number	Header Area	Caption	Keywords	Qu...	L...
(a)	Header Area	The provisions of this contract;		25.3	
(b)		System Specification, Attachment J-1;		100	
(c)		Other documents, exhibits, and attachments ...		53.64	
(d)		All revisions and modifications thereto dated ...		53.64	
1.0	GENERAL		has [1]	41.88	1
1.1	MANAGEMENT.			100	
1.1.1	PROGRAM MANAGEMENT.			23.31	3
1.1.2	MANAGEMENT PLAN(S).		will be [1]	39.93	3
1.1.3	RESOURCE AND WORK SCHEDULE.			100	
1.1.3.1	SCHEDULE(S).			52.43	2
1.1.3.2	CONTRACT WORK BREAKDOWN STRUCTURE (CWBS).		may [1]	60.77	
1.1.3.3	EARNED VALUE MANAGEMENT SYSTEM.		does [1], will be ...	54.51	2
1.1.4	REQUIREMENTS MANAGEMENT.		has [1], has been	25.00	

Quality Check Flesch Reading Ease

The Flesch Reading Ease is a readability test designed to indicate comprehension difficulty when reading a passage of contemporary academic English.

Very Easy to Very Confusing

0-29 College Graduate Very Confusing
 30-49 College Difficult
 50-59 10th to 12th Grade Fairly Difficult
 60-69 8th & 9th Grade Standard
 70-79 7th Grade Fairly Easy
 80-89 6th Grade Easy
 90-100 5th Grade Very Easy

Selected Segment

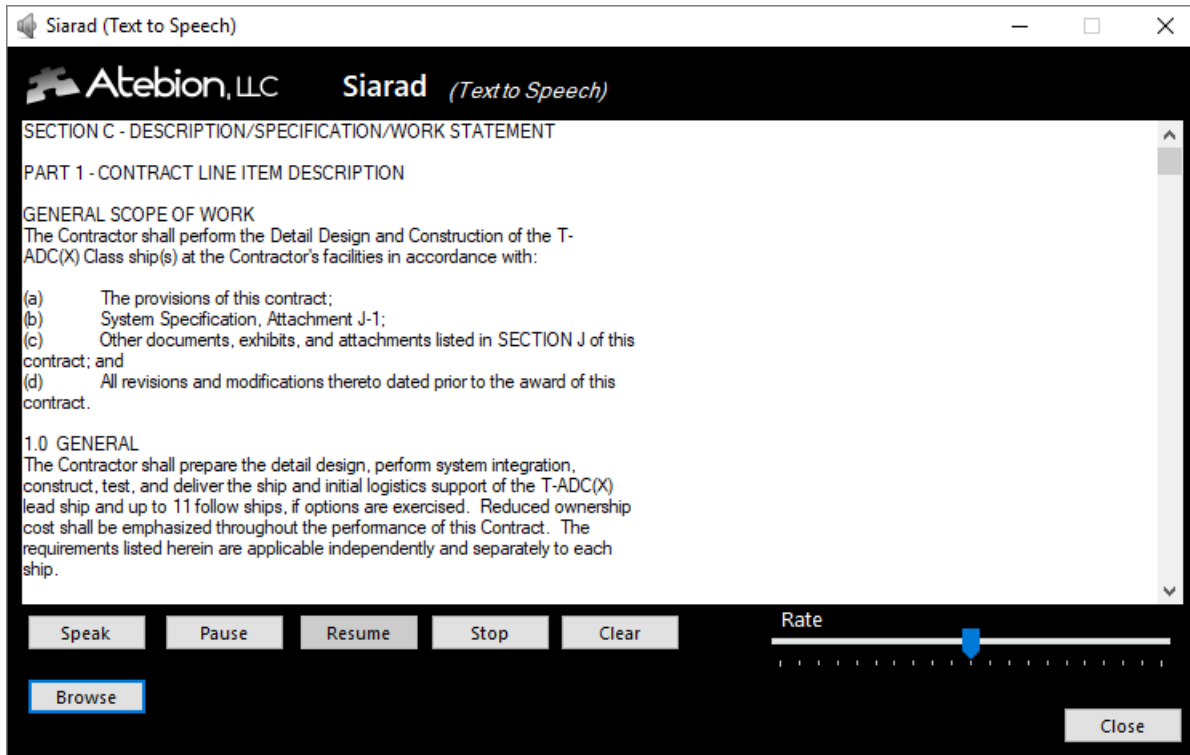
1.1.3.3 EARNED VALUE MANAGEMENT SYSTEM
 In the performance of this contract, the Contractor shall establish, maintain and use an Earned Value Management System (EVMS) meeting the criteria set forth in "EARNED VALUE MANAGEMENT SYSTEM". The Contractor shall utilize their EVMS as a management tool for cost, schedule and technical performance. All aspects of the scope of work shall be included in the EVMS.
 The Contractor does not have a DOD validated EVMS, the Contractor shall be prepared to support an EVMS review no later than ninety (90) calendar days after contract award.
 An Integrated Baseline Review (IBR) will be conducted within one hundred eighty (180) days of contract award. If the Government determines that it is necessary, additional IBR's and Government oversight will be conducted as appropriate.
 The Contractor shall provide Cost Performance Reports (CPRs) on a monthly basis beginning sixty (60) days after contract award. Hourly rates for production shall be provided as well as dollars presented at the unburdened rate.

- Enhanced Readability Test down to the parse segment/paragraph level
- Uses Flesch Reading Ease - Indicates comprehension difficulty
- Identify Long Sentences - User Definable Filter Segments/Paragraphs by Readability Score
- Generate an interactive report, includes annotated notes

S

Siarad

Reads a selected document to you. – Text-to-Speech



For Draft Proposals, listen to the content flow, make content changes to improve content and repeat until your proposal is clear and easy to understand.

Look for the Speaker icon throughout the Professional Document Analyzer.



How to Win

- Capture all requirements
- Understand the Client
- Outshine Your Competitors
- Write a persuasive Proposal

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