

## How to Win


- Capture all requirements
- Understand the Client
- Outshine Your Competitors
- Write a persuasive Proposal

Atebion LLC provides a collection of easy to use, affordable tools to help you win.

Be productive the first time in less than 15 minutes.

See a Return on Investment (ROI) on your first Proposal. We don't hide our prices! Plus, we give you various subscription models that best fit your needs.

Customers include Shipley Associates, Raytheon, Aerojet Rocketdyne, L3, Mass. Electric Construction Co., AECOM, Blue Origin, & IBM



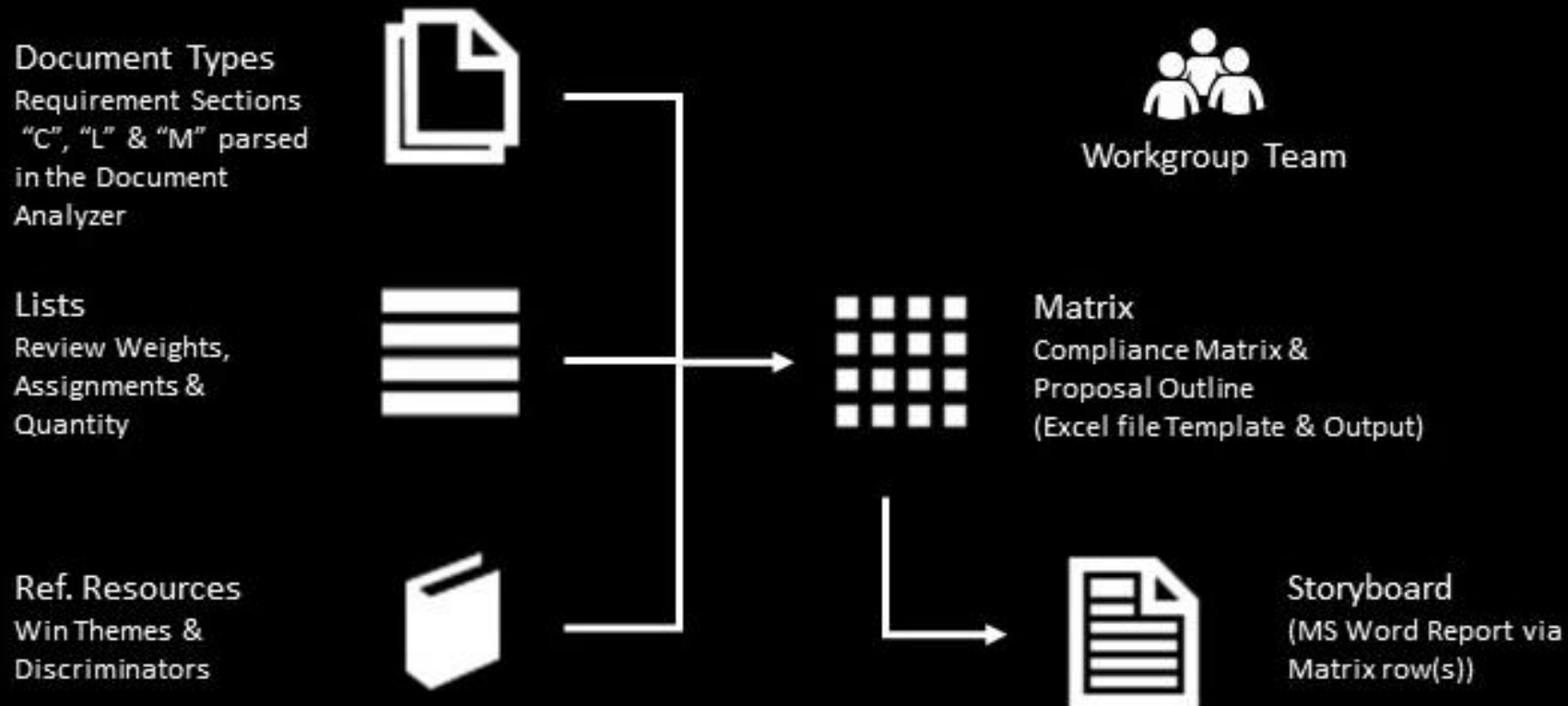
Are you ready to win?

# Document Analyzer – Capabilities Overview

Document Analyzer (Professional & Standard) assists Proposal, Bid, and Business Development teams with improving their Probability of Win (pWin):

- Shred RFPs into nomenclature segments or paragraphs and sentences within minutes
- Quickly Identify Requirements and identify your own defined phrases
- Rapidly Identify Questions and Instructions
- Generate Work Breakdown Structures (WBS)
- Work in your own secure environment, e.g. Sensitive Compartmented Information Facility (SCIF)
- Single click installation and configurations
- Test draft proposals for readability
- Compare differences between versions of a document in side-by-side interactive application
- Annotate artifact details (e.g. Shredded RFPs, Readability Results, & Diff. Results)
- Generate a starter compliance matrix with a single click (in Excel, Word, and HTML)
- Use your own templates or templates provided by Shipley Associates and Atebion LLC
- Generate Analysis Result for RFP365 imports
- Pro. Edition: Create comprehensive matrices with shredded/parsed requirements, win themes & discriminators (Matrix Builder)
- Pro. Edition: Generate Storyboards / Proposal Development Worksheets (Matrix Builder)
- Pro. Edition: Work within teams (Workgroups)

# Professional Document Analyzer – Matrix Builder



# AcroSeeker™

The AcroSeeker™ is an acronym software tool for identifying and validating acronyms.

- Works on MS Word, Excel, PowerPoint, Portable Document Format (PDF), Rich Text Format (RTF), and Plain Text
- Identifies acronyms from within a document and extracts a list of acronyms within seconds
- Validates accuracy of acronyms
- Matches undefined acronyms with selected (Definition) Acronyms Dictionaries
- Ignore acronyms from a selected Ignore Library
- Professional Edition – Deep Search: Finds acronyms based on your selected dictionaries.
- Professional Edition – MS Word Acronym Table (now populates non-definition acronyms)
- Professional Edition – Supports analyzing multiple documents as a batch process
- Easily share Analysis Results reports and MS Word Acronym Tables via email from within AcroSeeker

